

A BUSINESS PERSPECTIVE

A Financial Overview of Agnes Scott College

Founded in 1889 in Decatur, Georgia, by Presbyterian business leaders, Agnes Scott College is a private, four-year college of liberal arts and sciences for women that is accredited by the Southern Association of Colleges and Schools. Based on a 105-year history of excellence in undergraduate education, today's Agnes Scott offers B.A. degrees in 26 fields of study and eight interdisciplinary areas. Among its efforts to broaden students' perspectives and enhance learning and career opportunities, Agnes Scott offers four special programs: Global Awareness, Return-to-College, Career Planning and Counseling and an Independent Study Program. The contemporary Agnes Scott reflects a combination of many backgrounds and cultures and provides a wealth of opportunity for each individual student to create an "Agnes Scott Experience" that is truly her own.

There are currently 594 students on the 100 acre tree-lined campus of whom 153 are first-year students and 14 are new transfer students. Agnes Scott enjoys an enviable 8-1 student-to-faculty ratio and more than 97 percent of the faculty have doctorate degrees.

With the addition of the Master of Arts in teaching secondary English degree program, the College is expanding to the graduate level. The M.A.T. program currently enrolls 20 students (all new graduate programs by law are open to both sexes). The College is also proud of its Scott-Free Year 5 program which allows recent ASC graduates to make the transition to graduate school or work more easily by providing them with the opportunity to attend classes for a fifth year—tuition free. For many students this is the opportunity to complete work towards a minor or a second major or to take more classes geared toward their specific field of interest in graduate school. There are currently 19 students taking advantage of this revolutionary opportunity to further their education.

The Return-to-College program allows non-traditional aged students to return to the classroom to pursue a new degree, an additional bachelor's degree or to complete a degree started years earlier. There are currently 26 women enrolled in this vital, esteem-building program.



In addition to these exciting educational opportunities, Agnes Scott was named, once again, to *Money* magazine's 100 Best Buys in College Education in September. The College was ranked 55th. The College was also one of the two highest nationally ranked women's colleges in the South according to the September issue of *U.S. News & World Report*.

Giving to the Annual Fund during the 1993-94 fiscal year totaled \$1,219,173 surpassing the goal of \$1,204,125. Alumnae contributed \$731,533 toward this total. The percentage of alumnae giving was 38.1.

The market value of the College's endowment as of June 30, 1994 was \$194 million.

Opportunities for corporate giving:

- Unrestricted annual gifts
- Event sponsorship from \$500 up
- Classroom renovation
- Scholarship endowments
- Endowments of academic chairs
- Grounds maintenance
- Science programs

FIVE-YEAR ENROLLMENT FIGURES

Year	Headcount of RTC & Traditional	FTE* of RTC & Traditional
Fall 1994	550	534.38
Fall 1993	551	532.86
Fall 1992	585	559.25
Fall 1991	612	582.58
Fall 1990	593	560.42

*FTE is Full Time Equivalent Students

Ratings

Moody's Investors Service = Aa
Standard & Poor's Corporation = AA-



FIVE-YEAR OVERVIEW OF ALUMNAE GIVING

Year	Total Giving	Alumnae Giving	Alumnae Percentage
1993-94	\$1,965,847	\$1,109,956	38.1%
1992-93	\$2,833,829	\$1,147,411	39.0%
1991-92	\$1,791,022	\$1,092,871	39.1%
1990-91	\$1,847,846	\$1,133,228	40.5%
1989-90	\$1,885,869	\$1,073,437	40.6%

FIVE-YEAR OVERVIEW OF ENDOWMENT

Year	Carrying Value (CV)	Market Value (MV)	Excess of MV over CV	% change in MV from Prior Year
June 30, 1994	\$113,720,966	\$193,560,194	\$79,839,228	(5.7)
June 30, 1993	\$108,080,384	\$204,592,711	\$96,512,327	5.8
June 30, 1992	\$105,445,590	\$193,361,049	\$87,915,459	21.6
June 30, 1991	\$ 97,860,320	\$159,032,378	\$61,172,058	11.2
June 30, 1990	\$ 96,803,121	\$143,005,055	\$46,201,934	24.8



1993-94 Giving Report

Alumnae giving to the Agnes Scott College Annual Fund in 1993-94 totaled \$731,533 (excluding one-time bequests), surpassing the goal of \$625,000 by over \$105,000. Total alumnae giving to the Annual Fund, including \$79,139 in one-time bequests, reached \$810,672. Alumnae contributed more than 65 percent of the Annual Fund total of \$1,219,173.

Corporations and foundations contributed a total of \$284,164 to the Annual Fund. They were among the 3,913 donors who supported the College in 1993-94 contributing a grand total of \$1,965,847 to all funds.

Alumnae percent of participation reached 38.1 percent. Agnes Scott appreciates the tremendous response received from its donors whose generosity continues to ensure that the College's funding needs are met.

Gifts and Bequests 1993-94

Sources	Total
Alumnae	\$1,109,956
Friends	\$ 257,654
Business & Industry	\$ 117,264
Foundations	\$ 480,973
TOTAL	\$1,965,847

STATEMENT OF COLLEGE OPERATIONS

	1993 Restricted & Unrestricted Revenues	1994 Restricted & Unrestricted Revenues
Educational and General		
Student fees	6,535,094	6,580,102
Federal programs	468,510	401,563
Gifts and grants	1,601,063	1,521,206
Endowment income	8,123,276	8,357,958
Other sources	207,171	147,720
Total educational and general	\$16,935,114	\$17,008,549
Auxiliary enterprises	2,610,282	2,673,293
TOTAL REVENUES	\$19,545,396	\$19,681,842
EXPENDITURES		
Educational and General		
Instruction	4,139,112	4,245,718
Academic support	1,605,011	1,414,992
Student services	1,771,409	1,627,014
Institutional support	3,444,408	3,222,561
Operation of plant	1,819,017	1,722,941
Student financial aid	3,533,229	3,350,237
Total educational and general	\$16,312,186	\$15,583,463
Auxiliary enterprises and transfers	3,228,960	4,096,292
TOTAL EXPENDITURES	\$19,541,146	\$19,679,755
Excess of Revenues over Expenditures	\$ 4,250	\$ 2,087

The figures include current unrestricted funds and restricted funds only to the extent that they are planned and used in the ongoing operations of the College. For example, scholarships and professorships are restricted funds which are included; one time gifts and externally funded grants for special projects are not included.

Corporate and Foundation Friends of Agnes Scott College

Anonymous

+Aetna Life & Casualty Foundation
 +Air Products & Chemicals, Inc.
 +Air & Water Technologies Corporation
 +Alco Standard Corporation
 +Alcoa Foundation
 All Saints Episcopal Church
 +Allied-Signal Foundation, Inc.
 +American Security Group
 +Ameritech Foundation
 +AMGEN Foundation, Inc.
 AmSouth Bank, N.A.
 +ARCO Foundation
 Arnold Fund
 +Arthur Andersen and Company
 +Associates First Capital
 The Atlanta Foundation
 +AT&T Foundation
 +AutoZone
 +The Bailey Foundation
 +Bank South Corporation
 +BASF Corporation
 Lewis H. Beck Foundation
 +BellSouth Services
 Benwood Foundation, Inc.
 +Blue Bell Foundation
 +The Boeing Company
 +Bowater, Carolina Division
 +Boris Group, Inc.
 +Otis Burnham Family Charitable Trust
 Fuller E. Calloway Trust
 Camp Younts Foundation
 +Campbell Soup Company
 +Capital Holding Corporation
 Care Trust Fund
 Carolina Mills, Incorporated
 +Central Presbyterian Church
 +Champion International Corporation
 +Chemical Bank
 +Chesebrough-Pond's Inc.
 Chevron
 +Chevron Oil Company
 Cineplex Odeon Corporation
 +Citibank, N.A.
 Walter Clifton Foundation, Inc.
 +The Coca-Cola Company
 The Coca-Cola Foundation
 The Columbus Foundation
 Community Enterprises, Inc.
 +Confederation Life Insurance Company
 +Cooper Industries Foundation
 +Crestar Financial Corporation
 Harry L. Dalton Foundation, Inc.
 +The Danforth Foundation
 Decatur Hair
 Decatur Presbyterian Church
 Delafield Fund - New York Community Trust
 +The Delta Airlines Foundation
 +Destec Energy
 R.T. Dooley Construction Company
 +Dow Chemical Company
 +The Duke Power Company
 Nell & William Elkin Foundation
 +Entergy Services, Inc.
 +Equifax Foundation
 +Ethyl Corporation
 +Exxon Educational Foundation
 +Federal National Mortgage Association
 +Federated Department Stores
 Fellini's Pizza
 +First Boston
 +The First Union Foundation
 +Ford Motor Company
 +Foundation for the Carolinas
 Foundation of Greater Greensboro
 The Foundation for the National Capital
 Region

Fountain Inn Presbyterian Church
 Fuller E. Calloway Trust
 +Gannett Newspapers
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 +General Electric
 Georgia Duck & Cordage Mill
 +Georgia-Pacific Corporation
 +Georgia Power Company
 +Glaxo, Inc.
 +Goldman, Sachs & Company
 The Grass Foundation
 The Graves Foundation
 +GTE Foundation
 Guardian Life Insurance Company
 of America
 +The Guardian Life Trust
 +Hartford Insurance Group Foundation
 +HBO & Company
 +Hercules Incorporated
 +Hewlett Packard
 +Hoechst Celanese Corporation
 +Home Depot
 Hudgins Furniture Company
 +HUSCO International, Inc.
 +Illinois Bell
 +Inco Alloys International
 +International Business Machines
 +International Paper Company Foundation
 +ITT Corporation
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 Laing Properties
 Sartain Lanier Family Foundation
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 Community Foundation
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 +Mobil Foundation, Inc.
 +Monsanto Fund
 +MONY Trust - Mutual of N.Y.
 The Murkett Family Foundation
 National Christian Charitable Foundation, Inc.
 National Distillers Distributors Foundation
 National Service Industries
 +NationsBank
 +New York Telephone / NYNEX
 Nordson Corporation Foundation
 +Norfolk Southern Corporation
 +North American Philips Corporation
 +Northern Telecom, Inc.
 +Owens-Corning Fiberglas Corporation
 +Pacific Enterprises
 +Pacific Telesis Foundation
 The Peasant Restaurants
 +J C Penney Company, Inc.
 +PepsiCo Foundation
 +Pfizer, Incorporated
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 Presbyterian Church (USA) Foundation
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 +Sara Lee Foundation
 +Scientific Atlanta, Inc.
 +Sentry Insurance Foundation
 Shaw Family Foundation
 +Shell Oil Company Foundation
 +Signet Banking Corporation
 +SmithKline Beecham Foundation
 Somewhere in Buckhead
 +The Sonat Foundation, Inc.
 +Southern Bell
 +Southern Nuclear Operating Company
 +Southern Company Services
 +Sprint Corporation
 +State Farm Companies Foundation
 +Sun Life Assurance of Canada
 +Temple-Inland Foundation
 +Tenneco, Inc.
 +Texaco Philanthropic Foundation, Inc.
 +Textron
 +Towers Perrin
 Transus
 Troutman Sanders
 +Trust Company of Georgia Bank/Suntrust
 +TRW Foundation
 The Tull Charitable Foundation
 W.B. & Sue T. Turner Foundation
 The UPS Foundation, Inc.
 +U.S. Fidelity and Guaranty
 +USG Foundation, Inc.
 Vulcan Materials Company
 +Wachovia Bank & Trust Company, N.A.
 +West Point-Pepperell, Inc.
 +Westinghouse Foundation (HEAP)
 +Westvaco Foundation
 Whitehall Foundation, Inc.
 Lettie Pate Whitehead Foundation
 The Winston-Salem Foundation
 Young Audiences of Atlanta, Inc.
 +ZENECA, Inc.
 + Provided matching funds.

Agnes Scott College gratefully acknowledges the financial support provided by the Georgia Foundation for Independent Colleges through its united appeal to the corporate and business community on behalf of Agnes Scott and the eight other GFIC institutions. In 1993-94, GFIC distributed \$87,166 to Agnes Scott. These funds were important in providing additional financial aid and academic program support.

INSTITUTIONAL GIVING OVERVIEW

Year	Business & Industry	Foundations
1993-94	\$117,264	\$ 480,973
1992-93	\$187,273	\$1,320,291
1991-92	\$189,528	\$ 371,275
1990-91	\$202,890	\$ 364,050
1989-90	\$162,420	\$ 429,158

Accuracy

Every effort has been made to list accurately donors to Agnes Scott College during the 1993-94 fiscal year (July 1, 1993-June 30, 1994). If you believe an error has been made, please write to the Office of Development, Agnes Scott College, 141 East College Avenue, Decatur, Georgia 30030 or call toll-free (800) 868-8602.



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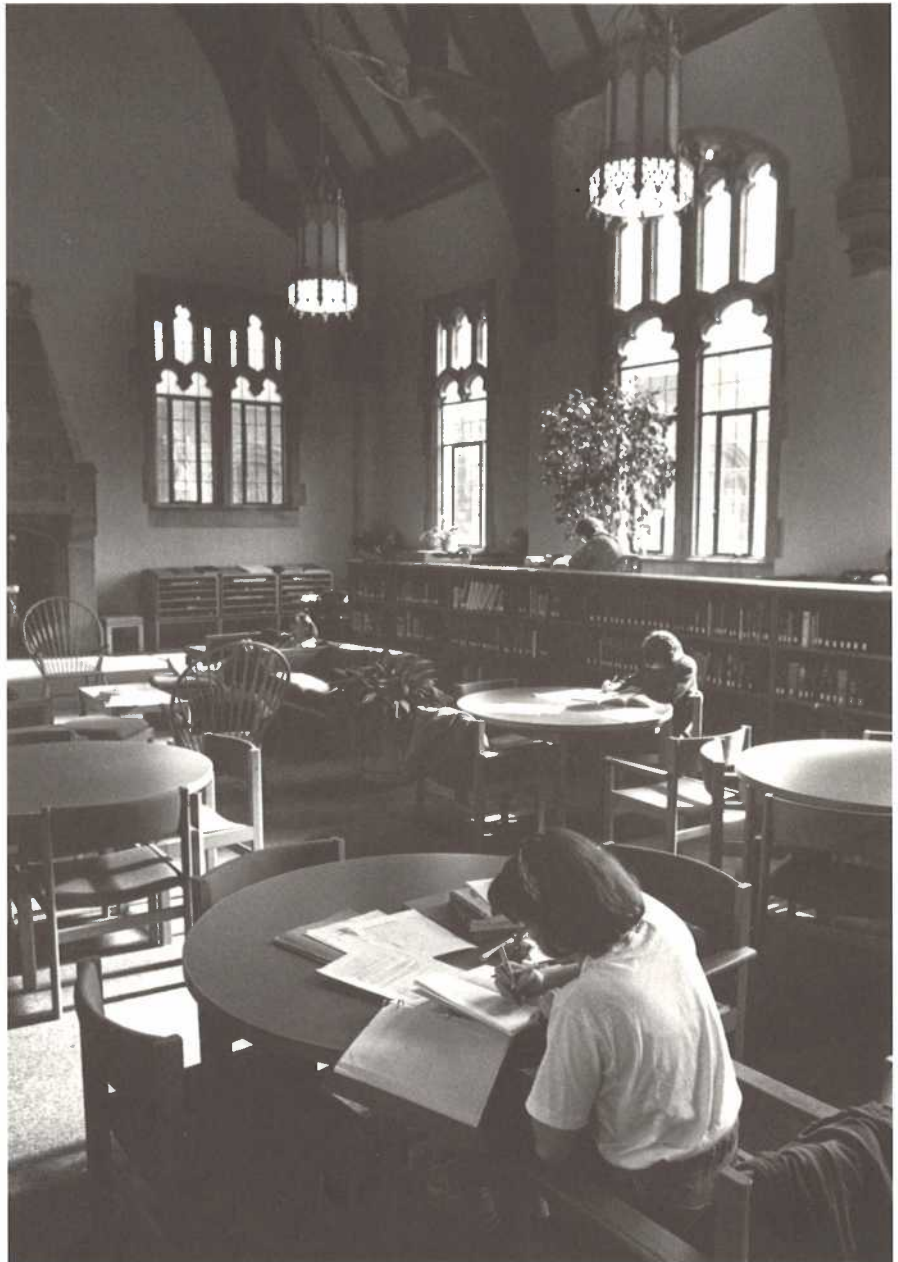
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Other Facts

- The community of Decatur, with a population of 20,000, is six miles from downtown Atlanta.
- An Honor System ensures social and academic freedom. The College has had a Phi Beta Kappa Chapter since 1926.
- More than 85 percent of all ASC students receive some form of financial assistance.
- The Blackfriars, begun in 1915, is the oldest continuous theatre group in Atlanta.
- McCain Library has more than 191,000 books, 24,000 micro forms and 816 periodicals.
- All computers and telecommunications systems on campus were linked together in the fall of 1994. The campus is connected to the international computer network, Internet.